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HSBC Private Banking, Americas Grows LatAm Team with Five Key Hires

MIAMI – HSBC Private Banking, Americas announces the appointment of five recent hires dedicated to clients based in core markets within Latin America including Argentina, Brazil, Chile and Mexico. The moves reinforce HSBC's dedication to growing, managing and preserving the wealth of high net worth and ultra high net worth individuals and families based in the region.

“Onboarding top talent is an important pillar to our growth strategy,” said Joe Abruzzo, Regional Head of Global Private Banking, Americas. “We’re excited to welcome this group and are confident they will further strengthen our proposition in the region.”

Miguel Corvalan, Senior Relationship Manager

Corvalan joins HSBC from Credit Suisse AG where he was Managing Director, senior banker and certified wealth management advisor. Previously, he served as a senior relationship manager in Miami, working primarily with Latin American Private Banking clients.

Nicolas Nuñez, Senior Relationship Manager

Nuñez joined HSBC from Itaú – CorpBanca in Chile, where he led a team of bankers dedicated to private wealth and advisory services to high net worth individuals. He has more than 10 years experience in financial services.

Laura Caputo, Investment Counselor

Prior to joining Private Banking, Caputo held several roles with HSBC Argentina including Balance Sheet Manager and in Global Markets Sales. She has been with HSBC Group for 12 years.

Santiago Robledo, Investment Counselor

Robledo has more than a decade of experience developing and implementing investment strategies for international ultra high net worth clients utilizing traditional, alternative, and capital markets-based solutions. Prior to joining HSBC, he held similar roles with both Citi Private Client and Merrill Lynch Wealth Management.

Nicole Schuery, Investment Counselor Analyst

Schuery is responsible for supporting Investment Counselors in positioning and delivering investment solutions to clients and prospects. Prior to her current role, she served as a Senior Registered Client Associate at Wells Fargo Advisors, where she worked with High Net Worth investors in Latin America.

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About HSBC Private Banking

As part of the HSBC Group, one of the world's largest banking and financial services organizations, HSBC Private Banking seeks to be the leading international private bank for business owners and their families. It provides clients with wealth, business and family succession solutions in the largest and fastest growing markets around the world. HSBC Private Banking is the marketing name for the private banking business conducted by the principal private banking subsidiaries of the HSBC Group.

For more information, visit www.hsbcprivatebank.com

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HSBC Holdings plc, the parent company of the HSBC Group, is headquartered in London. The Group serves customers worldwide from around 3,900 offices in 67 countries and territories in Europe, Asia, North and Latin America, and the Middle East and North Africa. With assets of US\$2,522bn at 31 December 2017, HSBC is one of the world's largest banking and financial services organisations.

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